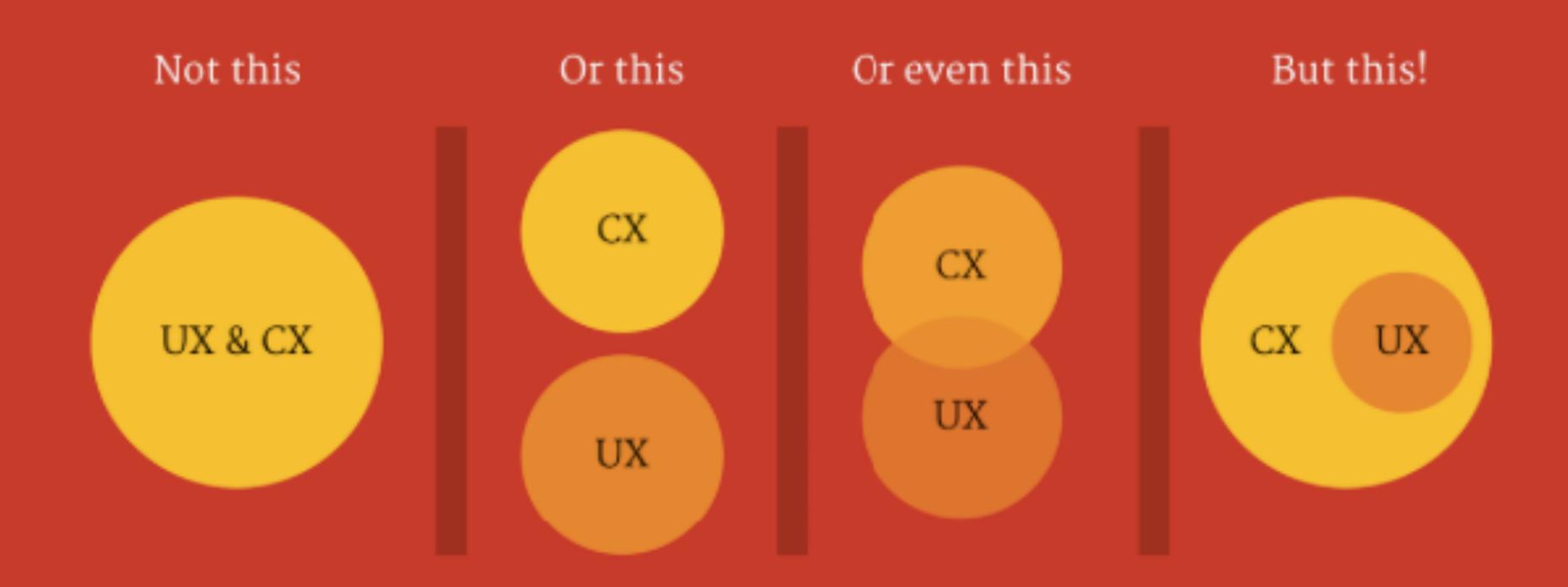
# ATEOGÓ CUSTOWER

**Boros Norbert. The Cave** 

# A felhasználó csatlakozott ügyfél



## The user experience is





# Mi történt a felhasználókkal?

# Több választási lehetőségük lett

# Túlsok opció?



# A panaszkodás új hangja



Don't fly @BritishAirways. Their customer service is horrendous.

Promoted by 9/2/13, 7:57 PM



### Dell lies. Dell sucks.

June 21, 2005 by Jeff Jarvis









118 Comments »

#### Dell lies. Dell sucks

: I just got a new Dell laptop and paid a fortune for the four-year, in-home service.

The machine is a lemon and the service is a lie.

I'm having all kinds of trouble with the hardware: overheats, network doesn't work, maxes out on CPU usage. It's a lemon.

But what really irks me is that they say if they sent someone to my home — which I paid for — he wouldn't have the parts, so I might as well just send the machine in and lose it for 7-10 days — plus the time going through this crap. So I have this new machine and paid for them to FUCKING FIX IT IN MY HOUSE and they don't and I lose it for two weeks.

DELL SUCKS. DELL LIES. Put that in your Google and smoke it, Dell.









118 Comments »



## Mások sikere



## Mi a közös a vezető digital vállalatokban?



## "True costumer obsession"

"Focus on the user and everything else will follow"

"Truly understand costumer needs"



"If you're competitor-focused, you have to wait until there is a competitor doing something. Being customer-focused allows you to be more pioneering."

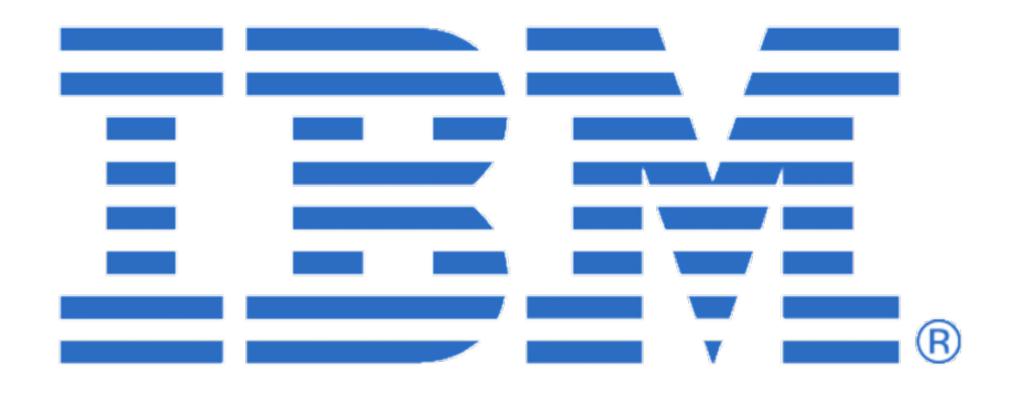




# Nem csak trendi startupok terepe



## Government Digital Service





## Ha ennyire nyilvánvaló, miért nem csinálja mindenki?

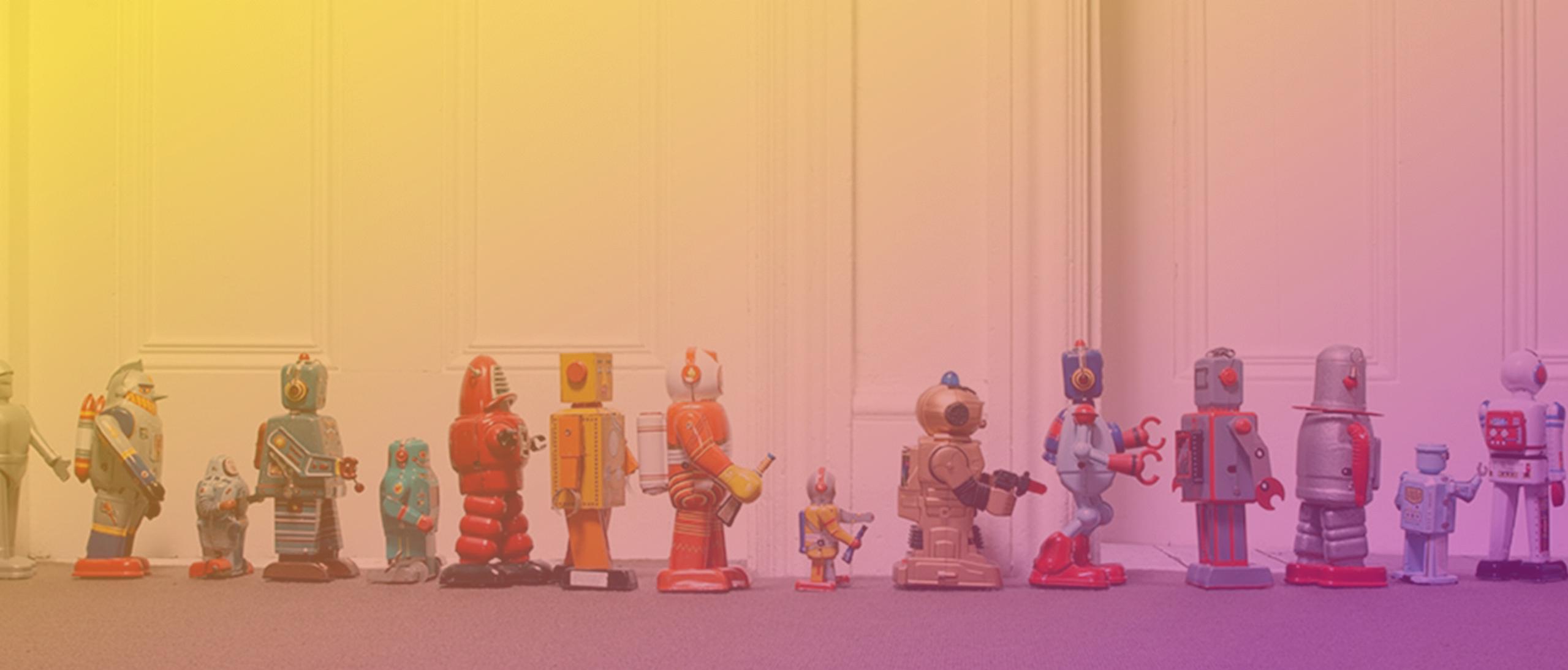
## Mert a változás nehéz.



# Marathon, not a sprint



## bit.ly/ugyfelcentrikus



## Thankayou

## Get in Touch

#### **FACEBOOK**

https://www.facebook.com/thecaveagency/

#### LinkedIn

https://www.linkedin.com/company/the-cave-europe-ltd.

#### HQ

1137 Budapest, Vígszínház utca 5.

#### **WEB**

hello@thecave.hu thecave.hu

